PT PREMIUM TROPICAL COMMODITIES
YOUR TRUSTED INDONESIAN COMMODITY PARTNER
Connecting Local Resources to Global Opportunities

TRADING & EXPORT
INDONESIAN COMMODITIES

COMPANY PROFILE | 2026

Connecting Indonesia's Prime Commodities to Global Markets

PT Premium Tropical Commodities (PTC) — an Indonesian trading and export company for tropical agricultural commodities, headquartered in Surabaya, East Java.


Copra


Semi Husked Coconut


Coconut Shell Charcoal


Cocoa Beans


Cloves


Coconut Timber



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Six commodities with full specifications

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PTC AT A GLANCE

15+	Years of experience in agricultural product exports
100+	Containers shipped, consistently & on time
6	Key export commodities
2	Loading ports: Tanjung Perak & Pantoloan
5	Key destination markets in Asia

> "Through a reliable supplier network, product quality that meets buyer specifications, transparent transactions and long-term partnerships, we are committed to being a trusted partner in Indonesian commodity trade."

COMPANY OVERVIEW

ABOUT US

PT Premium Tropical Commodities (PTC) is an Indonesian commodity trading and export company that connects local agricultural resources with international market demand.

We focus on sourcing and delivering quality tropical agricultural commodities to domestic and international markets — Copra, Semi Husked Coconut, Coconut Shell Charcoal, Cocoa Beans, Cloves and Coconut Timber — coordinated from our headquarters in Surabaya, East Java.

We work with farmers, suppliers and business partners across Sulawesi and Java. By connecting Indonesia's natural resources with global market opportunities, PTC builds trusted business partnerships through professionalism, transparency and consistency.

From our base in Surabaya we coordinate sourcing, quality checks, packaging and export documentation — so buyers deal with one dependable partner from the first inquiry to the moment their container is loaded.

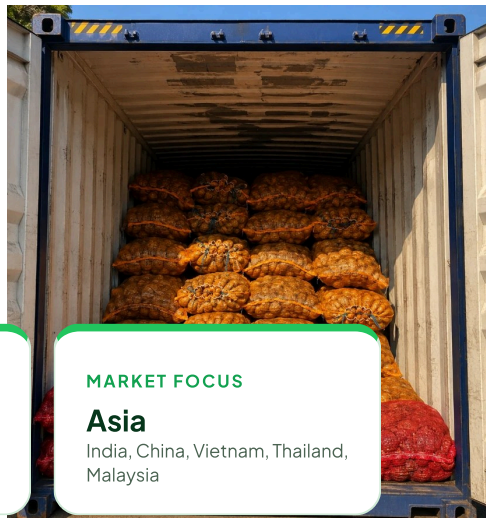


HEADQUARTERS
Surabaya
East Java, Indonesia



PORTFOLIO
6 Commodities
Coconut, cocoa, clove & timber products

SOURCING NETWORK
Sulawesi & Java
Close to the regions of origin



MARKET FOCUS
Asia
India, China, Vietnam, Thailand, Malaysia

PTC TEAM

THE PEOPLE BEHIND OUR SUCCESS

From Indonesia to the world, with dedication and care.



I Nyoman Muliada
Founder



Eko Yohannes
Co-Founder



Komang Ayu
Finance & LC Manager



KS Arsana
Business Development



Ni Wayan Putri
Operations & Marketing



I Ketut Ari
IT Specialist

OUR PHILOSOPHY

Building trust through quality, integrity and partnership. We believe successful trade goes beyond transactions — it is built on trust, integrity, quality and mutually beneficial partnerships.



THE PTC WAY

VISION, MISSION & VALUES

VISION

To become a trusted and competitive Indonesian commodity trading partner in the global market.

MISSION

01 Connecting reliable Indonesian commodity sources with global market opportunities.

02 Delivering products that meet agreed quality and buyer specifications.

03 Providing professional, transparent and dependable trading services.

04 Building sustainable partnerships with farmers, suppliers and international buyers.

05 Continuously improving business capabilities, people and operational standards.

CORE VALUES

"We deliver more than commodities. We build trust."

Professionalism

Working with competence, discipline, responsibility and high professional standards.

Competent · Disciplined · Accountable

Transparency

Upholding honesty, openness of information and clarity in every transaction.

Honest · Clear · Open

Consistency

Maintaining consistent quality, service and commitment, and honouring every agreement.

Quality · Service · Commitment

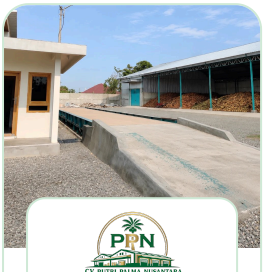
WHY PARTNER WITH PTC

- **Indonesian Product Sourcing** — Sourced through supplier networks in Sulawesi and Java.
- **Professional Communication** — Clear and responsive through to shipment coordination.
- **Multiple Commodity Categories** — Six commodities through a single contact.
- **Flexible Packaging** — Standard PP bags, with other options on request.
- **Buyer-Oriented Specifications** — Grades, sizes and parameters matched to your market.
- **Long-Term Relationships** — Lasting partnerships built on consistency & integrity.

OUR GROUP & PARTNERS

ONE GROUP, FULLY CONNECTED

From source to your factory, every stage of your order is handled by a company in our group — with PTC as your single point of contact.



COCONUT SUPPLY

CV Putri Palma Nusantara

Palu, Central Sulawesi

- Large warehouse & weighbridge
- Semi husked coconut, copra
- Shell charcoal, coconut timber



MILL & PRODUCTION

CV Echotech

Sambirejo, Kediri, East Java

- Crude coconut oil (CNO)
- Milling copra, copra meal
- Desiccated coconut (Halal)

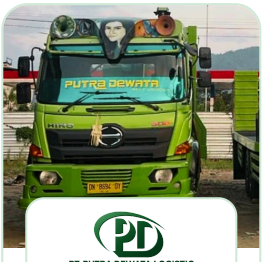


TRADING & EXPORT

PT Premium Tropical Commodities

Surabaya, East Java

- Sourcing & quality checks
- Packaging & export documents
- One contact for buyers



DOMESTIC LOGISTICS

PT Putra Dewata Logistic

Tolitoli, Central Sulawesi

- Trucking & sea freight
- LCL & FCL container services
- Heavy equipment, project cargo



EXPORT LOGISTICS

PT Ganesha International Freight

Surabaya, East Java

- Sea & air freight forwarding
- Export documents & customs
- Cargo consolidation & stuffing

YOUR PRODUCT'S JOURNEY

STEP BY STEP, FROM FARM TO YOUR FACTORY

Who handles what at each stage — so you always know where your order is and who is responsible.

1 — Raw material sourcing
Bought from farmers and collectors in Sulawesi and Java.
PPN

2 — Weighing & warehousing
Every load is weighed on the weighbridge, then stored in the warehouse.
PPN

3 — Processing
Processed products only, e.g. coconut into coconut oil.
Echotech

4 — Quality, packing & documents
Grade & specs checked against your contract, packed, documents prepared.
PTC

5 — Inland transport & stuffing
Moved to Tanjung Perak or Pantoloan and loaded into containers.
PDL

6 — Export shipping
Containers booked on a vessel and shipped to your port.
GIF

7 — Arrival at your site
After import clearance, goods go on to your warehouse or factory.
Buyer

PTC's scope of responsibility follows the agreed Incoterm (EXW, FOB, CNF or CIF). Semi husked coconut, copra, charcoal, cocoa, cloves and coconut timber go straight from suppliers to PTC; processed products such as coconut oil go through CV Echotech.

OUR PRODUCTS







COCONUT COMMODITY

HS 1203

COPRA

Kopra — Edible & Milling Grade

Quality dried coconut meat from Sulawesi, Maluku, East Java, Lampung and North Sumatra. Available in two grades: **Edible Copra** for food applications and **Milling Copra** for oil processing. Quality and documents are coordinated by PTC from Surabaya.

PARAMETER	EDIBLE	MILLING
Moisture	**5%** max	**5%** max
Oil content	**65%** min	**61%** min
Free fatty acid (FFA)	**0.3%** max	**0.30%**
Broken, shrivelled or germinated cups	**1%** max	—
Mouldy cups	**Nil**	**2%** max
Discoloured	**2%** max	—
Fungus	—	**Nil**

- **Packing:** 25 kg bags (PP / mesh)
- **Lead time:** approx. 10–15 days (1×20 ft)
- **Container:** 20 ft ±13 MT · 40 ft ±25 MT
- **Uses:** coconut oil, food, soap, animal feed







COCONUT COMMODITY

HS 0801.19.90

SEMI HUSKED COCONUT

Kelapa Semi Kupas

Fresh mature coconuts with the husk partly removed, from Sulawesi, Maluku and East Java. Every lot is selected for quality and freshness, packed in PP bags and shipped from Surabaya or Palu — ideal for copra, coconut oil and coconut milk producers.

500–1,200 g
Weight per nut

≤ 20%
Moisture

≤ 3%
Impurities

Product type	Fresh mature coconut — export quality
Origin	Sulawesi, Maluku & East Java, Indonesia
Colour	Brown
Circumference	9 – 14 cm
Packing	PP / mesh bags, or as requested
Loading port	Tanjung Perak (Surabaya) · Pantoloan (Palu)
Applications	Copra, coconut oil & coconut milk processing

Volume, size and packing are confirmed per inquiry and harvest availability.

OUR PRODUCTS







COCONUT COMMODITY

HS 4402.90.10

COCONUT SHELL CHARCOAL

Arang Tempurung Kelapa

Made from 100% coconut shell sourced from Sulawesi, Sumatra and Java. Available in natural size, 3×6 mesh and 4×8 mesh, with specifications tailored to manufacturers and industrial buyers — from activated carbon to briquettes and industrial fuel.

≥ 80%	≤ 2.5%	≤ 12%
Fixed carbon	Ash content	Moisture

Raw material	100% coconut shell
Volatile matter	≤ 15%
Dust	≤ 3%
Size	Natural · 3×6 mesh · 4×8 mesh
Colour	Black
Packing	Polypropylene (PP) or woven bags
Delivery terms	FOB · CIF
Origin	Sulawesi (North, Central, Southeast), Riau, West Java, Central Java & Yogyakarta







COCOA COMMODITY

HS 1801.00

COCOA BEANS

Biji Kakao — Fermented & Unfermented

Dried *Theobroma cacao* beans from the cocoa centres of Sulawesi (Central, South, Southeast, West) and Lampung. Available **fermented** — brown to dark brown with a distinctive cocoa aroma — and **unfermented**, for the cocoa processing and chocolate industry.

PARAMETER	FERMENTED	UNFERMENTED
Moisture	**7.0–7.5%** max	**9%** max
Mouldy / defective beans	**3%** max	**5%** max
Bean count / 100 g	**105** max	**105** max
Slaty (unfermented) beans	**2%** max	—
Degree of fermentation	**95%**	**Not fermented**
Foreign matter · live insects	**Negative**	**Negative**

- **Packing:** PP / jute bags / private label
- **Ports:** Pantoloan · Tanjung Perak
- **Container:** 20 ft up to 16 MT · 40 ft up to 25 MT
- **Minimum order:** 1 × 20 ft FCL

OUR PRODUCTS



VARIETY
AB6

VARIETY
Lal Pari

SPICE COMMODITY

HS 0907.10

CLOVES

Cengkeh — AB6 & Lal Pari

Selected whole dried cloves from supplier networks in Sulawesi, Maluku and other producing regions of Indonesia. Known for their distinctive aroma and natural essential-oil content, for the spice, food & beverage, essential-oil and personal-care industries.

≤ 13.5%	≥ 17%	≤ 0.5%
Moisture	Essential oil	Foreign matter

Product type	Whole dried clove flower buds (*Syzygium aromaticum*)
Varieties	AB6 & Lal Pari
Colour · aroma	Reddish brown to dark brown · strong characteristic clove aroma
Mouldy buds	Negative
Packing	50 kg bags or 10 kg cartons (net); PP, jute, carton or as requested
Container	20 ft & 40 ft — capacity depends on grade & packing

Final specifications follow quality inspection results and agreement with the buyer. Samples available on request.







COCONUT COMMODITY

ORIGIN SULAWESI

COCONUT TIMBER

Kayu Kelapa

Timber cut from mature coconut trunks from Sulawesi, processed into material for furniture, flooring, interiors and construction. With its distinctive natural grain and pattern, coconut timber is an alternative material for the wood-processing industry.

2 m / 4 m	30–40 mm	80–200 mm
Length	Thickness	Width

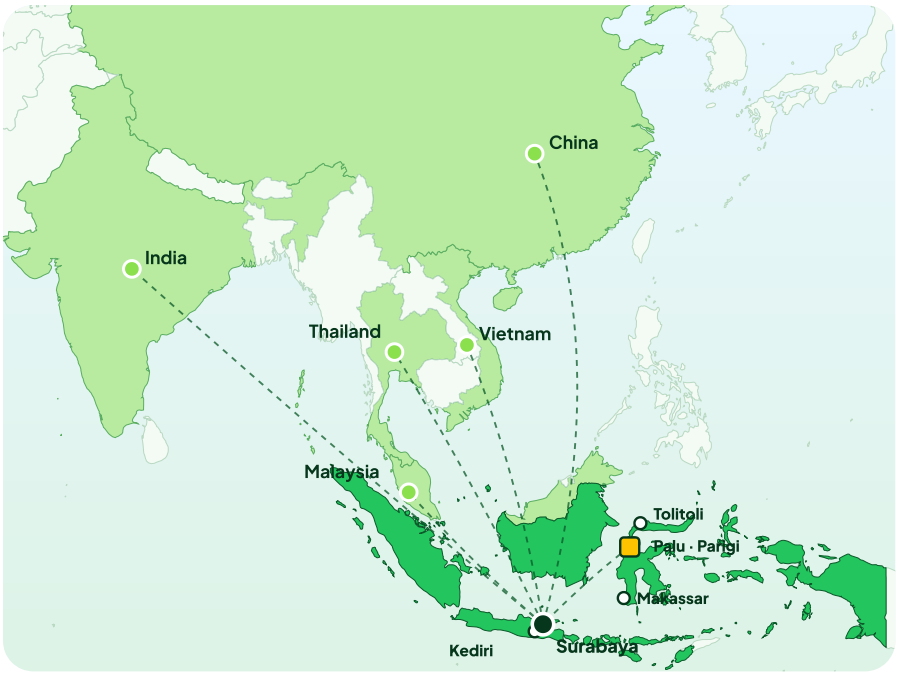
Product type	Timber from mature coconut trunks
Drying process	Natural (sun-dried) or kiln-dried
Custom dimensions	Available to discuss per buyer requirement
Characteristics	Natural grain; colour & density vary by part of the trunk
Loading	40 ft High Cube (HC) container or as agreed
Applications	Furniture, flooring & interiors, construction, crafts

Sizes, order volume, quality requirements and shipping are discussed per transaction.

SOURCING & OPERATIONS

NETWORK & EXPORT

Products are sourced through supplier networks in Sulawesi and Java, then coordinated for export from our headquarters in Surabaya.



EXPORT MARKETS

- India
- China
- Vietnam
- Thailand
- Malaysia

LOADING PORTS

SUB **Tanjung Perak, Surabaya**
Headquarters & export coordination

PTL **Pantoloan, Palu**
Central Sulawesi loading point

LEGEND

- Headquarters
- Loading point
- Sourcing area / warehouse
- Destination market

Lines are illustrative — not shipping routes.

PAYMENT METHOD	CURRENCY	DELIVERY TERMS
Bank Transfer (T/T)	IDR & USD	EXW · FOB · CNF (CFR) · CIF

MINIMUM ORDER	LOADING PORTS	SAMPLES
1 × 20 ft container	Surabaya · Palu	Available on request

FROM SUPPLIER NETWORK TO SHIPMENT

01 Supplier Network
Trusted farmers & suppliers in Sulawesi and Java.

02 Product Selection
Products & grades matched to your needs.

03 Quality Verification
Agreed parameters checked before packing.

04 Packaging
Standard PP bags or as requested.

05 Export Documents
As required by the destination country.

06 Shipment
Sea freight containers from Surabaya or Palu.

EXPORT DOCUMENTS & CERTIFICATES

- ✓ Export Contract
- ✓ Commercial Invoice
- ✓ Packing List
- ✓ Bill of Lading (B/L)
- ✓ Certificate of Origin
- ✓ Phytosanitary Certificate
- ✓ Fumigation Certificate
- ✓ Health Certificate
- ✓ Certificate of Analysis (COA)
- ✓ Quarantine Certificate
- ✓ Marine Insurance Policy

QUALITY, COMPLIANCE & INSTITUTIONS

Ministry of Trade Republic of Indonesia · Halal Indonesia · FSSC 22000 · Indonesia Eximbank (Lembaga Pembiayaan Ekspor Indonesia (LPEI)) · Badan POM CPPOB · InaExport · FDA · GAC 海关总署

GLOBAL SHIPPING PARTNERS

Maersk · MSC Cruises · CMA CGM · Evergreen · PIL · SITC PT. SITC INDONESIA · Meratus · SPIL · ESL · Asyad · OVP Shipping

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Connecting Local Resources to Global Opportunities

CONTACT US

LET'S DISCUSS YOUR REQUIREMENTS

Tell us the product, grade, quantity and destination you need. Our team will review availability, specifications and terms before preparing your quotation — sourcing from Indonesia made simple, reliable and transparent.

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HEADQUARTERS & WAREHOUSES
Surabaya, East Java
Kediri Warehouse (East Java) · Palu Warehouse (Central Sulawesi)

YOUR INQUIRY CHECKLIST

Include the following so we can prepare your quotation quickly.

1. **Product & grade**
   e.g. Edible Copra
2. **Quantity**
   Containers per shipment / per month
3. **Technical specifications**
   Moisture, size, weight, etc.
4. **Packing**
   Bag type, net weight, labelling
5. **Destination**
   Country and port of discharge
6. **Shipment schedule**
   Target shipment date
7. **Samples & inspection**
   Sample, laboratory or surveyor needs
8. **Delivery terms**
   EXW, FOB, CNF (CFR) or CIF





